# farmer's weekly

#### **2021 MEDIA KIT**



BLOEMFONTEIN, WEDNESDAY, MARCH 15, 1911.

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THREEPENCE.

EBEN POTGIETER'S SALES

HENRY WICHURA'S SALES.

Reserve for

APE

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THOMAS F. D. MOLL'S SALES.

DAN, J. DE VILLIERS' SALES.

Important Public Sale of

Immova R. O.F.S

authorise The under thereto by BRUIJN, of D. strict We pener (who h farming), will Auction on the spot,

Wednes

in the Distric

splendid houses, stables and kraals, etc.

STOCK FARM RIETFONTEIN No. In addition to the farm will be sold 207, situate in the district of WEPE-NER, in extent 725 morgen 415 square roods. The farm is on the CALEDON RIVER, which forms the Western Goats; 30 Horses, comprising Marcs. Boundary. On the ratio and property of the Polish Boundary. Buggies, Scotch DAMS, which can be considerably en-DAMS, which can be considerably enlarged at small cost; also many Olive-larged at small cost; also many Olive-wood, Karree and Blaauwbosch Trees and Bushes, a large Reedylei, besides 2 Dwelling Houses (one of which is of Buckets, Miscellaneous assortment of Duelling Houses (one or which is of Stone). Waggon House, Stable, Storehouse, Kraals, Large Orchard, etc. For Machine, Bedsteads, etc., ctc. Jewellarge and small Stock the farm is selected, the Womener district.

Buckets, Miscenaneous assurtment Mousehold Furniture, Piano, Sewing Machine, Bedsteads, etc., ctc. Jewellery, Bracelets, Watches, Rings, etc., The Karm will be put up to Auction. to none in the Wepener district. etc The Farm will be put up to Auc-

ch 22

ner, the Railway to which is fast near-terms as can be arranged beforehand 3. with the Auctioneer, from whom all further particulars can be obtained.

Sale of Fixed Property

On THURSDAY, 6th APRIL,

commencing at 11 o'clock in the

tion of NAPIER, in extent 240 morgen. This is a first-class Stock and Agricultural farm, 71 miles from Frankfort, in the direction of Vaal

This property can be made into a

watered, and being two and three year old Oxen. proved, well situated between Frankfort and Villiers there is no doubt about it being "A Farm" suitable for all kinds of Remember: On 15th APRIL, 1911 stock and agricultural farming.

A number of ERVEN situated in the town of Frankfort. The Grootvley-Bethlehem Railway Line must come

Wednesday, 15th MARCH, at MID DELPUNT, Special Sale.

ct of Frankfort, Saturday, 1st APRIL, monthly Stock Fair, at FICKSBURG.

instructed, Wednesday, 12th April, Sale at Bezui-

Saturday, 15th APRIL, Special Stock Fair, at FICKSBURG.

SPECIAL SALE on Saturday, April 15, at FICKSBURG.

200 head of first-class Cattle, mostly splendid farm by simply adding a a very good Africander Strain and some half-bred Frieslands, comprising

Cows with Calves, dry Cows, to The farm "CRAIGELIE." in extent year old Heifers and Oxen, eighted 464 morgen. This farm is well im- months' old Heifers and Tollies, traine

More entries expected

Ficksburg.

DAN. J. DE VILLIERS, Auctioneer

20 morgen can be irrigated, the soil is aplendid for lucerne, RIETFONTEIN Sale commences at 9 a.m. Every-is 3 hours from the Township of Wepe-thing must be sold for Cash or such

ing completion. Terms: -- £500 cash, balance purchase



### **OUR BRAND**

FARMER'S WEEKLY IS SOUTH AFRICA'S LEADING SOURCE OF ENGLISH NEWS AND INFORMATION ABOUT THE AGRICULTURE AND AGRIBUSINESS SECTORS HAVING SERVED THE INDUSTRY FOR 110 YEARS.

Trusted by farmers and agribusiness professionals as a source of advice, inspiration and the latest farming news, Farmer's Weekly has evolved into much more than just an agricultural magazine. The brand has grown to also include some of the most widely read and supported online platforms for agricultural news and information in Africa. Our social media platforms, webpage, podcasts and digital and print magazines cater for established commercial, smallholder and emerging farmers, and focus on helping them achieve their objectives.

These multiple platforms serve as a meeting place where Farmer's Weekly and its clients can interact directly with the brand's audience. Farmer's Weekly seeks to inform the wider public about the crucial role that agriculture plays in the African economy, to motivate and inspire farmers and other role players in the agriculture sector, as well as to promote the interests of sustainable food and fibre production.

FARMERSWEEKLY.CO.ZA

**FOLLOW US AT** @FARMERSWEEKLYSA

















### **CONTENT MIX**

Farmer's Weekly's editorial mix across print and digital platforms is aimed at providing both commercial and new farmers with practical farming advice that will ultimately increase farming profitability. All our publishing platforms also feature sections dedicated to providing the entire agriculture value chain with the latest news, opinion and analysis, as well as agribusiness insights.

NEWS AND OPINION We provide a selection of the latest news and analysis of economic and political trends in agriculture. Our news offering features online breaking news supported by a weekly round-up in print of current affairs in the farming sector. It also covers all the latest developments in commodity markets and production conditions in Africa and the rest of the world. Our journalists also report on the most relevant topics emerging from local and international farming and agribusiness conferences, and other events.

DIGITAL EXCLUSIVE

Farmer's Weekly's online audience is the fastest growing platform amongst all its brand offerings. Website users, and subscribers and followers of the newsletter and various social media channels, rely on the up-to-date news and information published online to make purchasing decisions for farm inputs. Daily news articles published on the website is the most popular content on all digital platforms. Other articles offer practical advice on how to improve production and how to start up new farming ventures. As Farmer's Weekly continues to improve its offerings, the number of readers and the quality of their engagement with the brand keep growing.

LIVESTOCK AND POULTRY Farmer's Weekly provides its readers with exclusive articles about commercial and developing farmers in the livestock, game and poultry sectors, with a strong focus on practical production advice to help farmers increase the productivity of their livestock and poultry enterprises. This section also features interviews with animal scientists on the latest developments in animal health, breeding, feeding and grazing technology.

**CROPS** 

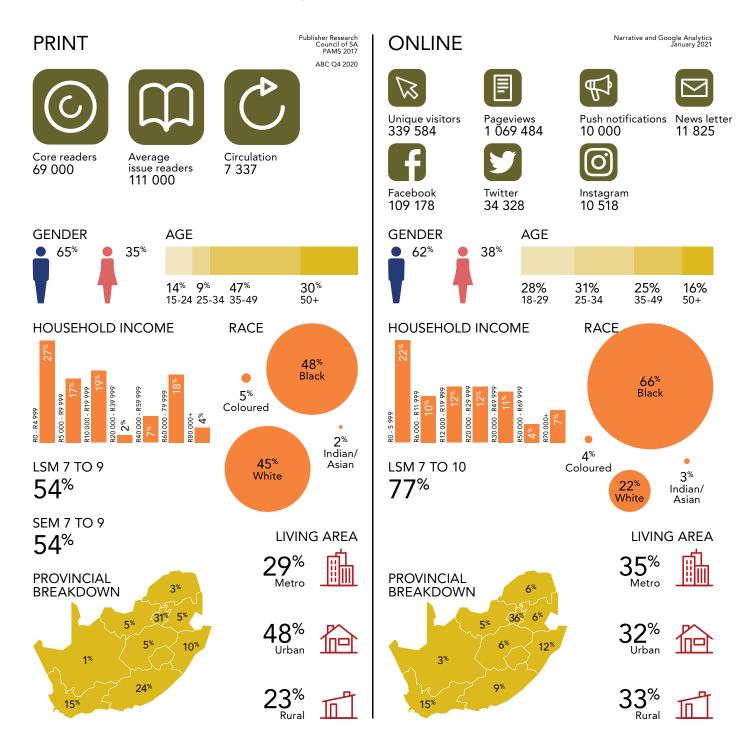
These articles focus on production practices that crop farmers can implement to increase efficiency and productivity on their farms. This section also includes regular interviews with experts in irrigation, plant health, soil management, orchard design and the latest technology for crop farming. Farmer's Weekly's journalists conduct in-depth interviews with farmers to bring our readers proven solutions to challenges that crop producers face in the field.

MACHINERY AND IMPLEMENTS Farmer's Weekly covers the latest tractor and equipment news, as well as reviews from around the world, to help inform mechanisation choices on small-, medium- and large-scale farms. Our readers are provided with regular reviews of 'farm-friendly' bakkies, SUVs and 4x4s.



### DEMOGRAPHICS

Farmer's Weekly targets the entire agricultural value chain, including farmers, processors, agribusinesses and suppliers, as well as policymakers and investors. It is also aimed at people with a general interest in agriculture, nature and country living. Our wide readership is a direct result of the magazine's broad range of topics and expert contributors. Farmer's weekly readers are forward-thinking, solution-driven, profit-oriented and politically diverse.









# PLANNED EDITORIAL FOCUSES 2021

Throughout the year, Farmer's Weekly publishes special features that focus on specific sectors or regions. These features are guided by suppliers' needs, and provide our advertisers with the ideal opportunity to reach their target markets. Contact our sales team to find out more about this, or other opportunities, to reach our weekly audience.

12 FEBRUARY

26 FEBRUARY

26 MARCH

30 APRIL

**14 MAY** 

28 MAY

25 JUNE

30 JULY

13 AUGUST

20 AUGUST

27 AUGUST

10 SEPTEMBER

29 OCTOBER

26 NOVEMBER

24 & 31 DECEMBER

Farm security • Worker occupational health and safety

Irrigation • Hydroponics • Intensive farming

Farm technology • Soil health

Pig farming • Animal feed

Machinery and equipment

Poultry farming • Animal health

Agricultural education • Skills development

Niche farming • The fresh produce value chain

Nampo bumper preview issue

Soil Health and irrigation technology

ARC awards • Animal health • Beef commodity outlook

Nampo Cape • Agri wheels

Agri finance and investment

Agri suppliers index (Listing of key agricultural stakeholders)

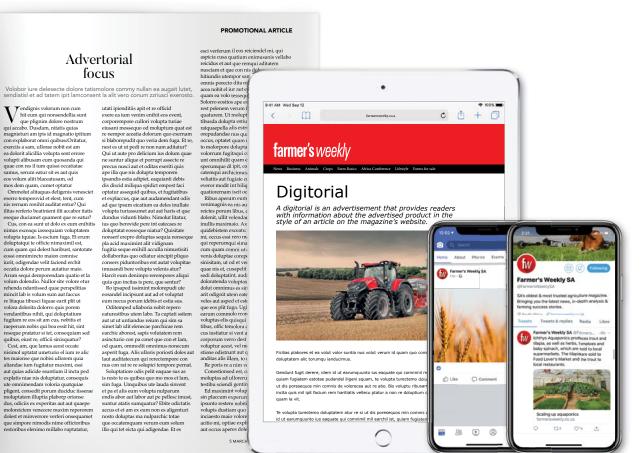
Gift guide

\*ISSUE DATES ARE SUBJECT TO CHANGE



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110 YEARS ON THE LAND



### PACKAGE 2021

R68 290	R18 290	R50 000
R3 500	R1 000	R2 500
R8 000	R4 500	R4 000
R4 200	R2 000	R2 200
R1 500	RO	R1 500
R5 000	R3 000	R2 000
R10 000	R4 000	R6 000
R19 950	R4 950	R15 000
R17 640	R840	R16 800
NORMAL RATE	DISCOUNT	COST
	R17 640 R19 950 R10 000 R5 000 R1 500 R4 200 R8 000 R3 500	R17 640 R840 R19 950 R4 950 R10 000 R4 000 R5 000 R3 000 R1 500 R0 R4 200 R2 000 R8 000 R4 500 R3 500 R1 000

These elements all form part of a single package and the rate cannot be further discounted. Digitorial (same copy to be used as full page advertorial), Facebook post and tweets (linking to digitorial).







### MAIN BODY RATES 2021

COST

**TRIM** 

SIZE	I KIIVI		COS1
FULL COLOUR	HEIGHT	WIDTH	
Double-page spread	276mm	420mm	R35 280
Full page	276mm	210mm	R17 640
1/2 double-page spread	138mm	420mm	R26 775
1/2 horizontal	138mm	210mm	R12 500
1/2 vertical	276mm	105mm	R12 500
1/3 horizontal	92mm	210mm	R11 700
1/3 vertical	276mm	70mm	R11 700
1/2 x 2	129mm	95mm	R4 725
1/2 x 1	129mm	45mm	R2 310
1/4 x 4	62mm	195mm	R4 725
1/4 x 2	62mm	95mm	R2 625
1/4 x 1	62mm	45mm	R1 260
BLACK AND WHITE			
1/2 x 2	129mm	95mm	R3 780
1/2 x 1	129mm	45mm	R1 890
1/4 x 4	62mm	195mm	R3 780
1/4 x 2	62mm	95mm	R2 100
1/4 x 1	62mm	45mm	R1 050
SPECIAL POSITIONS			
Inside front cover double-page spread	276mm	420mm	R35 280
Inside front cover	276mm	210mm	R22 260
Inside back cover	276mm	210mm	R20 580
Outside back cover	276mm	210mm	R21 315
1st double-page spread	276mm	420mm	R38 955
Any guaranteed full page	276mm	210mm	R19 425
ADVERTORIALS			
Double-page spread	1 000 words	, images and logo	R39 795
Full page	700 words, i	mage and logo	R19 950
1/2 page	400 words a	nd logo	R14 910
Advertorials are to be laid out according to the Farmer's Weekly editorial style guide. Copy will be proofread and changes made at the discretion of the editor.			

TECHNICAL SET-UP

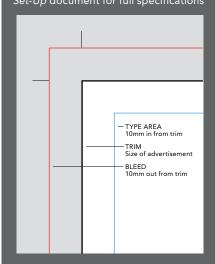
BLEED: 10mm all around FORMAT: PDF file RESOLUTION: 300ppi COLOUR: CMYK

TECHNICAL SPECIFICATIONS

Farmer's Weekly is not A4 but 210mm x 276mm.

MATERIAL: Adsend / mediasend

Request *Technical Specifications Print* Set-Up document for full specifications



#### **MATERIAL DEADLINES**

SI7F

Complete material: 3 weeks before issue date.

Make-up advertisements and advertorials: 4 weeks before issue date.

See Schedule 2021 page for full list of material deadlines



### **ONLINE RATES 2021**

Commisioned digitorials   600 words & 1 image (w:s45piosits by H400piosits)   R14 000   Survey digitorials   Introduction paragraph   R21 000   Max 20 questions (closed-ended)   R5 000    BANNER	ELEMENT	SPECIFICATION	COST	
Commisioned digitorial 600 words & 1 image (W-645plasels by H-400plasels) R14 000 Survey digitorials Introduction paragraph Max 20 questions (closed-ended) R21 000 Max 20 questions (closed-ended) R21 000 Max 20 questions (closed-ended) R5 000 Max 20 questions (closed-endedd) R5 000 Max 20 questions (closed-endeddd) R5 000 Max 20 questions (closed-endedddd) R5 000 Max 20 questions (closed-endeddddd) R5 000 Max 20 questions (closed-endedddddddddddddddddddddddddddddddd	WEBSITE			
Survey digitorials Introduction paragraph Max 20 questions (closed-ended)  Competition 400 words and 1 image R5 000  BANNER  Banner package Leader banner (w:228pixels by H:90pixels) R8 000  (70 000 impressions) MPU (w:300pixels by H:50pixels) MODIO (R (200pixels by H:50pixels) MODIO (R (200pixels) MODIO (R (200pixels) MODIO (R (200pixels) MODIO (R (200pixels) MODI	Supplied digitorial	600 words & 1 image (W:645pixels by H:400pixels)	R10 000	
Max 20 questions (closed-ended)  Competition 400 words and 1 image R5 000  BANNER  Banner package Leader banner (w:220pixels by H:90pixels) R8 000 (70 000 impressions) MPU (w:300pixels by H:250pixels) H250pixels) MPU (w:300pixels by H:50pixels) Mobile banner (w:320pixels by H:50pixels) Mobile banners R13 500 (w:320pixels by H:50pixels) R42 000 (w:320pixels by H:52pixels) R5 000 (w:320pixels by H	Commisioned digitorial	600 words & 1 image (W:645pixels by H:400pixels)	R14 000	
BANNER  Banner package (70 000 impressions)  MPU (w:300pixels by H:500pixels)  1/2 page (w:300pixels by H:500pixels)  Mobile banner (w:228pixels by H:500pixels)  Mobile banner (w:228pixels by H:500pixels)  Mobile banner (w:228pixels by H:500pixels)  Site takeover (one week)  Vall paper; mention in slider; roadblock-style banners  Sectional takeover (one week)  Special section on navigation tab (once-off)  Three digitorials; roadblock-style banners  NEWSLETTER  Newsletter banner (every Tuesday)  (no GiFs)  SOCIAL MEDIA  Facebook  Standard post: (w:1200pixels by H:90pixels)  R1 800  Carousel ad: 4x images and headlines, URL link, client to provide handle and hashtags (Limited to users' Facebook news feed) (W:1080pixels by H:1050pixels)  Video (Exclude Facebook ad spend)  R5 000  Twitter  Standard tweet (W:1200pixels by H:050pixels)  R5 000  Twitter  Standard tweet (W:1200pixels by H:050pixels)  R5 000  Twitter  Standard tweet (W:1200pixels by H:050pixels)  R6 000  Twitter  Standard tweet (W:1200pixels by H:1050pixels)  R7 000  Twitter  Standard tweet (W:1200pixels by H:1050pixels)  R6 000  Twitter  Standard tweet (W:1200pixels by H:1050pixels)  R7 000  Twitter  Standard tweet (W:1200pixels by H:1050pixels)  R8 000  Stories (per slide) (W:1080pixels by H:1050pixels)  R8 000  Filipagram (slideshow style)  Max 3 min  From R25 000  Push notifications have to be purchased in conjunction with at least one of the above elements  Website push notification  R8 000  Formation and some the above elements  Website push notification  Ferom R15 000	Survey digitorials	Introduction paragraph Max 20 questions (closed-ended)	R21 000	
Banner package (70 000 impressions) MPU (W-300pixels by H-90pixels) (70 000 impressions) MPU (W-300pixels by H-500pixels) (1/2 page (W-300pixels by H-500pixels) (Mobile banner (W-220pixels by H-50pixels) (PW-320pixels by H-50pixels) (PW-320pixels) (PW-320pixels by H-50pixels) (PW-320pixels) (PW-320pixels by H-50pixels) (PW-320pixels) (PW-320pixels	Competition	400 words and 1 image	R5 000	
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MPU (W:300pixels by H:250pixels) 1/2 page (W:300pixels by H:50pixels) Mobile banner (W:320pixels by H:50pixels) Mobile banner (W:320pixels by H:50pixels)  Site takeover (one week) Vall paper; mention in slider; R30 000 (one week) Roadblock-style banners Sectional takeover (one week) Special section on navigation tab (once-off) Three digitorials; roadblock-style banners  NEWSLETTER Newsletter banner Leader banner (W:728pixels by H:90pixels) (no GIFs)  SOCIAL MEDIA Facebook Standard post: (W:1200pixels by H:627pixels) R5 000 Carousel ad: 4x images and headlines, URL link, client to provide handle and hashtags (Limited ousers facebook news feed) (W:1080pixels by H:1050pixels) Video (Exclude Facebook ad spend)  Twitter Standard tweet (W:1200pixels by H:075pixels) R5 000 Twitter Standard tweet (W:1200pixels by H:1080pixels) R5 000 Stories (per slide) (W:1080pixels by H:1080pixels) R7 000 Stories (per slide) (W:1080pixels by H:1920pixels) R7 000 Stories (per slide) (W:1080pixels by H:1920pixels) R7 000  WEBINAR Includes hosting, registration, promotion and concept development R30 000  PUSH NOTIFICATIONS Push notification R3 500 Facebook ad spend* Per post/per week Min R2 000		Leader banner (W:728pixels by H:90pixels)	R8 000	
Mobile banner (W-320pixels by H-50pixels)  Site takeover (one week)	(70 000 impressions)	MPU (W:300pixels by H:250pixels)		
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Cone week   Cone week   Cone week   Cone week   Roadblock-style banners   R13 500		Mobile banner (W:320pixels by H:50pixels) OR (320pixels by 90pixels)		
(one week)  Special section on navigation tab (once-off)  NEWSLETTER  Newsletter banner (every Tuesday)  SOCIAL MEDIA  Facebook  See specification recuarements  Share  Live (Max 15 min)  Carousel ad: 4x images and headlines, URL link, client to provide handle and hashtags (Limited to users' Facebook ad spend)  R78 000  Twitter  Standard tweet (W:1200pixels by H:057pixels)  R8 000  Twitter  Standard tweet (W:1200pixels by H:1050pixels)  R9 000  Twitter  Standard tweet (W:1200pixels by H:1050pixels)  R9 000  Twitter  Standard tweet (W:1200pixels by H:1080pixels)  R9 000			R30 000	
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SOCIAL MEDIA   Facebook   Standard post: (W:1200pixels by H:627pixels)   R5 000	NEWSLETTER			
Facebook  Standard post: (W:1200pixels by H:627pixels)  *See specification recuarements  Share  Live (Max 15 min)  Carousel ad: 4x images and headlines, URL link, client to provide handle and hashtags (Limited to users' Facebook news feed) (W:1080pixels by H:1050pixels)  Video (Exclude Facebook ad spend)  R\$ 000  Twitter  Standard tweet (W:1200pixels by H:675pixels)  R\$ 000  Twitter  Standard tweet (W:1200pixels by H:1080pixels)  R\$ 000  Multiple images (W:1080pixels by H:1080pixels)  R\$ 000  Stories (per slide) (W:1080pixels by H:1920pixels)  R\$ 000  WEBINAR  Includes hosting, registration, promotion and concept development  R\$ 000  VIDEO  Commercial video  Max 1-2 min  From R25 000  PUSH NOTIFICATIONS  Push notifications have to be purchased in conjunction with at least one of the above element.  Website push notification  R\$ 3500  Facebook ad spend*  Per post/per week  Min R\$ 000			R1 800	
*See specification recuarements Share Live (Max 15 min) R18 000 Live (Max 15 min) R18 000 Carousel ad: 4x images and headlines, URL link, client to provide handle and hashtags (Limited to users' Facebook news feed) (W:1080pixels by H:1050pixels) Video (Exclude Facebook ad spend) R5 000 Twitter Standard tweet (W:1200pixels by H:675pixels) R2 100 Instagram Single image (W:1080pixels by H:1080pixels) R3 000 Multiple images (W:1080pixels by H:1080pixels) R4 000 Stories (per slide) (W:1080pixels by H:1920pixels) R1 500 WEBINAR  Includes hosting, registration, promotion and concept development R30 000 Tipagram (slideshow style) Max 3 min From R25 000 PUSH NOTIFICATIONS  Push notifications have to be purchased in conjunction with at least one of the above element Website push notification R3 500 Facebook ad spend* Per post/per week Min R2 000 Facebook ad spend*	SOCIAL MEDIA			
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Carousel ad: 4x images and headlines, URL link, client to provide handle and hashtags (Limited to users' Facebook news feed) (W:1080pixels by H:1050pixels)  Video (Exclude Facebook ad spend)  R5 000  Twitter  Standard tweet (W:1200pixels by H:1080pixels)  R2 100  Instagram  Single image (W:1080pixels by H:1080pixels)  Multiple images (W:1080pixels by H:1080pixels)  Stories (per slide) (W:1080pixels by H:1920pixels)  R1 500  WEBINAR  Includes hosting, registration, promotion and concept development  R30 000  VIDEO  Commercial video  Max 1-2 min  From R25 000  Flipagram (slideshow style)  Max 3 min  From R15 000  PUSH NOTIFICATIONS  Push notifications have to be purchased in conjunction with at least one of the above element website push notification  R3 500  Facebook ad spend*  Per post/per week  Min R2 000	*See specification recuarements	Share	R4 000	
link, client to provide handle and hashtags (Limited to users' Facebook news feed) (W:1080pixels by H:1050pixels)  Video (Exclude Facebook ad spend)  Twitter  Standard tweet (W:1200pixels by H:675pixels)  R2 100  Instagram  Single image (W:1080pixels by H:1080pixels)  Multiple images (W:1080pixels by H:1080pixels)  Stories (per slide) (W:1080pixels by H:1920pixels)  R1 500  WEBINAR  Includes hosting, registration, promotion and concept development  R30 000  VIDEO  Commercial video  Max 1-2 min  From R25 000  Flipagram (slideshow style)  Max 3 min  From R15 000  PUSH NOTIFICATIONS  Push notifications have to be purchased in conjunction with at least one of the above element:  Website push notification  R3 500  Facebook ad spend*  Per post/per week  Min R2 000		Live (Max 15 min)	R18 000	
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Instagram  Single image (W:1080pixels by H:1080pixels)  Multiple images (W:1080pixels by H:1080pixels)  Stories (per slide) (W:1080pixels by H:1920pixels)  R1 500  WEBINAR  Includes hosting, registration, promotion and concept development  R30 000  VIDEO  Commercial video  Max 1-2 min  From R25 000  Flipagram (slideshow style)  Max 3 min  From R15 000  PUSH NOTIFICATIONS  Push notifications have to be purchased in conjunction with at least one of the above element  Website push notification  R3 500  Facebook ad spend*  Per post/per week  Min R2 000		Video (Exclude Facebook ad spend)	R5 000	
Multiple images (W:1080pixels by H:1080pixels) R4 000 Stories (per slide) (W:1080pixels by H:1920pixels) R1 500  WEBINAR Includes hosting, registration, promotion and concept development R30 000  VIDEO Commercial video Max 1-2 min From R25 000 Flipagram (slideshow style) Max 3 min From R15 000  PUSH NOTIFICATIONS Push notifications have to be purchased in conjunction with at least one of the above element: Website push notification R3 500 Facebook ad spend* Per post/per week Min R2 000	Twitter	Standard tweet (W:1200pixels by H:675pixels)	R2 100	
Multiple images (W:1080pixels by H:1080pixels) R4 000 Stories (per slide) (W:1080pixels by H:1920pixels) R1 500  WEBINAR Includes hosting, registration, promotion and concept development R30 000  VIDEO Commercial video Max 1-2 min From R25 000 Flipagram (slideshow style) Max 3 min From R15 000  PUSH NOTIFICATIONS Push notifications have to be purchased in conjunction with at least one of the above element: Website push notification R3 500 Facebook ad spend* Per post/per week Min R2 000	Instagram	Single image (W:1080pixels by H:1080pixels)	R3 000	
WEBINAR Includes hosting, registration, promotion and concept development R30 000 VIDEO Commercial video Max 1-2 min From R25 000 Flipagram (slideshow style) Max 3 min From R15 000  PUSH NOTIFICATIONS Push notifications have to be purchased in conjunction with at least one of the above elements Website push notification R3 500 Facebook ad spend* Per post/per week Min R2 000			R4 000	
Includes hosting, registration, promotion and concept development  VIDEO Commercial video Max 1-2 min From R25 000 Flipagram (slideshow style) Max 3 min From R15 000  PUSH NOTIFICATIONS Push notifications have to be purchased in conjunction with at least one of the above element.  Website push notification R3 500 Facebook ad spend* Per post/per week Min R2 000		Stories (per slide) (W:1080pixels by H:1920pixels)	R1 500	
Includes hosting, registration, promotion and concept development  VIDEO Commercial video Max 1-2 min From R25 000 Flipagram (slideshow style) Max 3 min From R15 000  PUSH NOTIFICATIONS Push notifications have to be purchased in conjunction with at least one of the above element.  Website push notification R3 500 Facebook ad spend* Per post/per week Min R2 000	WEBINAR			
Commercial video     Max 1-2 min     From R25 000       Flipagram (slideshow style)     Max 3 min     From R15 000       PUSH NOTIFICATIONS     Push notifications have to be purchased in conjunction with at least one of the above elements.       Website push notification     R3 500       Facebook ad spend*     Per post/per week     Min R2 000	Includes hosting, registratio	n, promotion and concept development	R30 000	
Flipagram (slideshow style) Max 3 min From R15 000  PUSH NOTIFICATIONS  Push notifications have to be purchased in conjunction with at least one of the above elements. Website push notification  R3 500  Facebook ad spend* Per post/per week Min R2 000	VIDEO			
PUSH NOTIFICATIONS  Push notifications have to be purchased in conjunction with at least one of the above elements.  Website push notification  R3 500  Facebook ad spend*  Per post/per week  Min R2 000	Commercial video	Max 1-2 min	From R25 000	
Website push notification R3 500 Facebook ad spend* Per post/per week Min R2 000	Flipagram (slideshow style)	Max 3 min	From R15 000	
Facebook ad spend* Per post/per week Min R2 000		Push notifications conjunction with at least on	have to be purchased ir e of the above elements	
· · · · ·	Website push notification		R3 500	
Facebook video ad spend* Per post/per week Min R2 000	Facebook ad spend*	Per post/per week	Min R2 000	
	Facebook video ad spend*	Per post/per week	Min R2 000	

#### **ONLINE DIGITORIAL PACKAGE**

Supplied digitorial, Newsletter banner, 2 Tweets, 2 Facebook standard posts, and Facebook ad spend (R1 000 per post)

For: R20 800 (Save R7 000)

#### **WEB BANNER** TECHNICAL **SPECIFICATIONS**

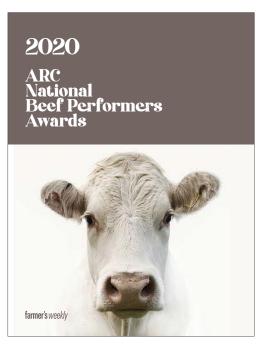
FORMAT: GIF or JPEG RESOLUTION: 150ppi MAX SIZE: 1MB COLOUR: RGB

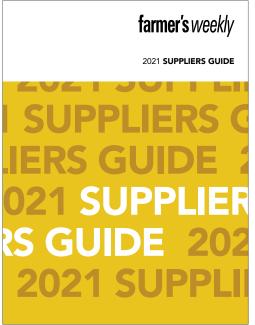
### FACEBOOK SPECIFICATIONS

FACEBOOK POST Copy no more than 80 characters Client must provide page handle and hashtags. Post images saved as JPEG and contain no more that 20% text (includes logo).

FACEBOOK SHARE
Endorsement of client's Facebook
post, Farmer's Weekly to create copy
of the Facebook status
Editorial discretion remains

**FACEBOOK VIDEO** File size: max 10MB Dimensions: W:1280pixels by H:720pixels Duration: max 3 minutes Post copy: 80 characters







### **INSERT RATES 2021**

#### LOOSE INSERTS (PER 1 000 PRE-PRINTED COPIES)

PAGES	COST
2	R380
4	R520
6+8	R570
10+12	R630
16 20	R750
20	R900
24	R950
Lanca Caracita Lanca	

### Loose inserts larger than 32 pages require bagging of R1 300 per 1 000 copies.

bagging of KT 300 per T 000 copies.			
32	R990		
36	R1 130		
40	R1 250		
44	R1 380		
48	R1 440		
52	R1 490		
56	R1 560		
60	R1 630		
64	R1 690		
68	R1 740		
72	R1 810		
76	R1 880		
80	R1 930		

#### BOUND OR STITCHED IN INSERTS (PER 1 000 PRE-PRINTED COPIES)

PAGES	COST
2	R430
4	R590
6	R690
8	R690
10	R800
12	R800
16	R850
20	R920
24	R1 100

#### MATERIAL SPECIFICATIONS

Maximum size 276mm x 210mm Minimum size 40mm x 100mm

Bound or stiched inserts to be supplied untrimmed.

Other variants on application to be requested from a Caxton representative. All non-standard bound inserts require pre-insertion: R600 per 1 000 copies; please revert to general conditions.

#### **DELIVERY SPECIFICATIONS**

Inserts have to be delivered by the specified deadline to: CTP Printers, Cnr. Electron Ave & Industry Road, Isando, ATT: Penny de Jesus, 011 230 7030

All boxes have to be clearly marked Farmer's Weekly and include the issue date and quantity supplied.





### **CLASSIFIEDS 2021**

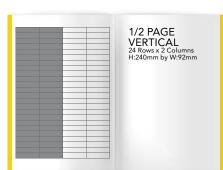
60mm x 92mm

#### **AUCTIONS, PROPERTIES** FARMER'S SHOP AND VACANCIES **WINDOW** SIZE B&W **COLOUR** B&W **COLOUR** Full page 24 x 4 columns 240mm x 185mm R 7 000 R 8 900 R 9 500 R 14 700 3/4 page 18 x 4 columns 180mm x 185mm R 5 120 R 6 450 R 8 200 R 13 800 2/3 page 16 x 4 columns 160mm x 185mm R 4 600 R 5 850 R 6 400 R 13 125 1/2 page horizontal 12 x 4 columns 120mm x 185mm R 3 850 R 4 800 R 4 800 R 11 100 1/2 page vertical 24 x 2 columns 240mm x 92mm R 3 850 R 4 800 R 4 800 R 11 100 1/3 page 8 x 4 columns 80mm x 185mm R 2 400 R 3 000 R 3 200 R 10 500 120mm x 92mm R 1 800 R 2 250 R 2 000 R 6 450 1/4 page vertical 12 x 2 columns 60mm x 185mm R1 680 R1 880 R6 140 1/4 page horizontal R2 120 6 x 4 columns 80mm x 92mm R3 105 1/6 page 8 x 2 columns R1 665



6 x 2 columns

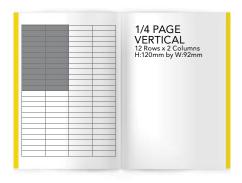
1/8 page

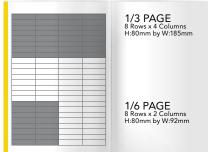


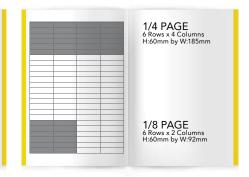


R1 480

R2 670







#### LINE ADVERTISMENTS

STYLE A Seven lines of plain text

Cost: R176,19\*

Per additional line: R26,99\*

GAME HUNTING
Scarce species and luxuriouse
accommodation. Book now at
Dinaleng safaris to avoid
disappointment.
Phone 011 889 0885 ww.dinaleng.co.za

STYLE B

Seven lines of plain text and framed

Cost: R265,15\*

Per additional line: R28,08\*

GAME HUNTING carce species and luxuriouse commodation. Book now at Dinaleng safaris to avoid disappointment.

Phone 011 889 0885 ww.dinaleng.co.za

\*This is only an estimate. Please speak to your sales consultant for an accurate rate based on the wording of your ad.





### SCHEDULE 2021

Week	Issue date	Advertising closing date	Final advertising material date	Advertorial booking and material date	Deliver all added value/insert	On sale
1	01 Jan	27 Nov	05 Dec	20 Nov	10 Dec	25 Dec
2	08 Jan		Combin	ed with 1 Jann	uary	
3	15 Jan	03 Dec	11 Dec	26 Nov	17 Dec	08 Jan
4	22 Jan		Combine	ed with 15 Jann	nuary	
5	29 Jan	31 Dec	08 Jan	24 Dec	14 Jan	22 Jan
6	05 Feb	06 Jan	14 Jan	06 Jan	20 Jan	29 Jan
7	12 Feb	13 Jan	21 Jan	06 Jan	27 Jan	05 Feb
8	19 Feb	20 Jan	28 Jan	13 Jan	03 Feb	12 Feb
9	26 Feb	27 Jan	04 Feb	20 Jan	10 Feb	19 Feb
10	05 Mar	03 Feb	11 Feb	27 Jan	17 Feb	26 Feb
11	12 Mar	10 Feb	18 Feb	03 Feb	24 Feb	05 Mar
12	19 Mar	17 Feb	25 Feb	10 Feb	03 Mar	12 Mar
13	26 Mar	24 Feb	04 Mar	17 Feb	10 Mar	19 Mar
14 15	02 Apr	04 Mar	12 Mar	25 Feb	17 Mar	26 Mar
15 16	09 Apr	17 Mor	Comb 25 Mar	ined with 2 Ap 10 Mar		00 4
17	16 Apr	17 Mar 24 Mar		10 Mar	31 Mar	09 Apr
17	23 Apr 30 Apr	31 Mar	01 Apr	24 Mar	07 Apr	16 Apr
19	07 May	07 Apr	08 Apr 15 Apr	31 Mar	14 Apr 21 Apr	23 Apr
20	14 May	14 Apr	22 Apr	07 Apr	28 Apr	30 Apr 07 May
21	21 May	21 Apr	29 Apr	14 Apr	05 May	14 May
22	28 May	28 Apr	06 May	21 Apr	12 May	21 May
23	04 Jun	05 May	13 May	28 Apr	19 May	28 May
24	11 Jun	12 May	20 May	05 May	26 May	04 Jun
25	18 Jun	19 May	27 May	12 May	02 Jun	11 Jun
26	25 Jun	26 May	03 Jun	19 May	09 Jun	18 Jun
27	02 Jul	02 Jun	10 Jun	26 May	16 Jun	25 Jun
28	09 Jul	09 Jun	17 Jun	02 Jun	23 Jun	02 Jul
29	16 Jul	16 Jun	24 Jun	09 Jun	30 Jun	09 Jul
30	23 Jul	23 Jun	01 Jul	16 Jun	07 Jul	16 Jul
31	30 Jul	30 Jun	08 Jul	23 Jun	14 Jul	23 Jul
32	06 Aug	07 Jul	15 Jul	30 Jun	21 Jul	30 Jul
33	13 Aug	14 Jul	22 Jul	07 Jul	28 Jul	06 Aug
34	20 Aug	21 Jul	29 Jul	14 Jul	04 Aug	13 Aug
35	27 Aug	28 Jul	05 Aug	21 Jul	11 Aug	20 Aug
36	03 Sep	04 Aug	12 Aug	28 Jul	18 Aug	27 Aug
37	10 Sep	11 Aug	19 Aug	04 Aug	25 Aug	03 Sep
38	17 Sep	18 Aug	26 Aug	11 Aug	01 Sep	10 Sep
39	24 Sep	25 Aug	02 Sep	18 Aug	08 Sep	17 Sep
40	01 Oct	01 Sep	09 Sep	25 Aug	15 Sep	24 Sep
41	08 Oct	08 Sep	16 Sep	01 Sep	22 Sep	01 Oct
42	15 Oct	15 Sep	23 Sep	08 Sep	29 Sep	08 Oct
43	22 Oct 29 Oct	22 Sep	30 Sep	15 Sep	06 Oct	15 Oct
44 45		29 Sep 06 Oct	07 Oct	22 Sep	13 Oct	22 Oct
45 46	05 Nov 12 Nov		14 Oct 21 Oct	29 Sep	20 Oct	29 Oct
46 47	12 Nov 19 Nov	13 Oct 20 Oct	28 Oct	06 Oct 13 Oct	27 Oct 03 Nov	05 Nov 12 Nov
47 48	19 Nov 26 Nov	20 Oct 27 Oct	26 Oct 04 Nov	20 Oct	10 Nov	12 Nov 19 Nov
49	03 Dec	03 Nov	11 Nov	27 Oct	17 Nov	26 Nov
50	10 Dec	10 Nov	18 Nov	03 Nov	24 Nov	03 Dec
51	17 Dec	17 Nov	25 Nov	10 Nov	01 Dec	10 Dec
52	24 Dec	25 Nov	03 Dec	18 Nov	08 Dec	17 Dec
53	31 Dec	· · • ·		d with 24 Dece		200

#### **DEADLINES**

All deadlines are at 12:00 (noon) on each respective day.

Deadline dates that fall on public holidays are moved one day forward, while advertisement material deadlines are then on the Friday the week before.

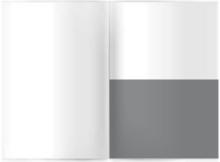
Combined issue deadline dates are for the first week of the combined issue.



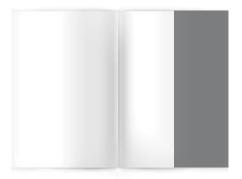
## VISUAL GUIDE



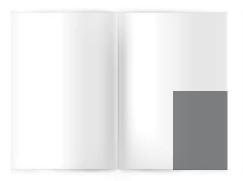
FULL PAGE SIZE: W:210mm by H:276mm BLEED: 10mm on all sides



1/2 HORIZONTAL SIZE: W:210mm by H:138mm BLEED: 10mm on all sides



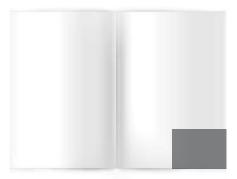
1/2 VERTICAL SIZE: W:105mm by H:276mm BLEED: 10mm on all sides



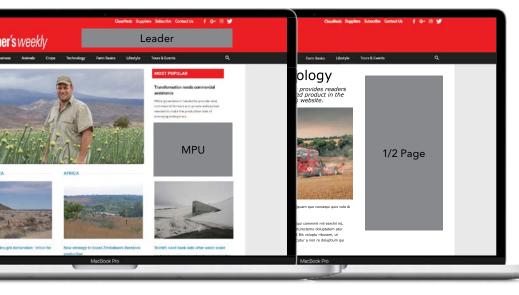
1/2X2 SIZE: W:95mm by H:129mm BLEED: 10mm on all sides



1/4X4 SIZE: W:195mm by H:62mm BLEED: 10mm on all sides



1/4X2 SIZE: W:95mm by H: 62mm BLEED: 10mm on all sides





LEADER W:728px by H:90px

MPU W:300px by H:250px

1/2 PAGE W:300px by H:600px

MOBILE W:320px by H:50px



### CONTACT US

#### MAIN BODY



REINHARD LOTZ Marketing and Sales Manager TEL: 087 158 0278 EMAIL: reinhardl@caxton.co.za



ANDY (ANDILE) NXUMALO Relationship Developer TEL: 087 087 7067 CELL: 083 344 1628 EMAIL: andyn@caxton.co.za



**BEV GELDARD** Account Executive TEL: 087 158 0299 CELL: 082 557 4662 EMAIL: bevg@caxton.co.za



**ERIKA PIENAAR** Account Executive CELL: 083 286 7092 EMAIL: erikap@caxton.co.za



**VELILE NCUBE** Account Executive TEL: 087 158 0298 CELL: 062 947 9569 EMAIL: velilen@caxton.co.za

#### **CLASSIFIEDS**



NATASHA KOCK Classifieds Sales Representative TEL: 087 087 8899 EMAIL: natashakock@caxton.co.za



**RENÉ MOONSAMY** Classifieds Sales Representative TEL: 087 087 8900 EMAIL: renea@caxton.co.za

### GENERAL CONDITIONS

#### PRINT CONDITIONS

- 1. Advertisements are only accepted for publication under the following conditions:

  a) The right to withhold any advertisement from publication and to cancel such an advertising order:
  - advertising order; b) No liability is accepted for failure to publish, or for publication dates other than those stipulated by the advertiser, or for any typographical or any other errors of any kind, including loss or damage as a consequence of any of the above;
  - c) Omissions of any scheduled insertions by the advertiser shall be considered a breach
    of the conditions of the order;
  - d) Telephonic instructions must always be confirmed in writing.
- 2. Although all efforts will be made to accommodate the advertiser, acceptance of any advertisement does not guarantee insertion on any specified date or dates.
- The proprietors reserve the right to edit or revise or reject any advertisement deemed by them to be untruthful or objectionable in subject matter or wording, or unsuitable for any reason, even after acceptance for publication.
- 4. The proprietors reserve the right to suspend an issue on any day and increase or decrease the usual number of editions without notice.
- 5. Space is sold to advertisers for the purpose of making announcements concerning their own business and may not be used for attacking or making invidious comparisons with other advertisers, firms, institutions or persons.
- All approved accounts must be paid within 30 days after the date of insertion, or payment must be made in cash with the advertising order.
- 7. Advertising orders are accepted subject to editorial space being given.
- 8. T.C. (till cancelled) orders are guaranteed. Special positions require one month's notice.
- 9. Orders are accepted for a period not exceeding 12 months from the date of the first insertion, and should the contract amount not be reached within that period, an adjustment of the rate, according to the volume of advertising published, will be made. This also applies when the contract is cancelled prior to completion.
- 10. If any order of a given amount of advertising is increased during its terms to cover a large contract volume, all of which falls in the original period of 12 months, no reduction in rates shall be rebated for the advertising that has already appeared. The lower rate shall apply to advertising appearing after the date of increase.
- 11. On the announcement of new tariff rates, contract advertisers will be protected at their contract rates for 45 days after the effective date of the new rate, or until expiry of the contract, whichever is earlier. The balance of the order will be subject to the new rate.
- Acceptance of copy:

   a) If the material is received too late for publication, the space reserved may be charged for.
   b) The right is reserved to refuse material or copy considered objectionable or unsuitable.
- 13. If proofs are required, copy must be in the printer's hands at least three working days before publication deadline.
- 14. No cancellations will be accepted after the booking deadline.

#### **INSERT CONDITIONS**

- 1. In addition to the quoted circulation figure, an extra two percent (2%) of the inserts are required to allow for spoilage during the inserting process.
- 2. The rate quoted is per thousand (1 000) inserts, based on full print runs.
- 3. The rate excludes agency commission, VAT and any contractual discounts.
- An additional 25% premium is to be charged for regional inserts (i.e. partial runs).
- Inserts are accepted upon confirmation of booking and are subject to the availability of space.
- The final quote is confirmed once the product to be inserted into the magazine has been viewed.
- 7. Samples of inserts must be provided at least a week before the booking deadline to ensure that they can be inserted or bound as supplied. Without a sample for approval, the publishers cannot be held responsible for any problems arising with the insert.
- 8. The insert is to be positioned at the discretion of Caxton Local Media.
- Inserts are to be delivered to the appropriate print factory. Delivery requirements need to be checked with a Caxton representative.
- Delivery deadlines for inserts are stipulated on the respective magazine deadline schedules.
- 11. Inserts must be packed in a firm container or packaging, and the container or packaging must clearly indicate the quantity of inserts, the name of the relevant publication and cover date of the publication in which the inserts will be positioned.
- 12. Any overtime worked at our factories due to the late delivery of inserts will be charged to the advertiser's account.
- 13. Any cancellations of a booked insert after the advertising deadline has expired will carry a 25% cancellation fee of the total price quoted.
- 14. Any non-standard prices are valid for 45 days. If a booking takes place after this, a new quotation will be generated.
- 15. Inserts have to be delivered by the specified deadline to: CTP Printers, Cnr. Electron Ave & Industry Road, Isando, 1609. Att: Penny de Jesus, 011 230 7030. All boxes have to be clearly marked Farmer's Weekly and include the issue date and quantity supplied



